

Certificate

# International Trade and Commerce, Import/Export Operations Concentration

Explore the business, economic, and political forces dominating the burgeoning international marketplace and specialize in the field of import/export operations.

**Total Units:** 36

The International Trade and Commerce, Import/Export Operations Concentration program consists of five required courses, four elective courses and a required business ethics seminar. Students must take all courses for letter grade and pass with a program GPA of 2.50 or better.

**Completion time:** 3 quarters (full-time pace)

**Eligible for:**

International Students  
VA Benefits

## Required

20 Units | 5 Courses, 1 Seminar

| COURSE NAME & NUMBER  | UNITS | Typically Offered*  |                     |                     |                     |
|---|-------|---------------------|---------------------|---------------------|---------------------|
|   |       | FALL                | WINTER              | SPRING              | SUMMER              |
| <a href="#">Introduction to International Business</a><br>MGMT X 460.902                      | 4.0   | Classroom           | Classroom           | Classroom<br>Online | Classroom           |
| <a href="#">Fundamentals of International Trade</a><br>MGMT X 460.903                         | 4.0   | Classroom           | Classroom           | Classroom           | Classroom           |
| <a href="#">Global Business Skills: Planning and Negotiating Strategies</a><br>MGMT X 460.961 | 4.0   |                     | Classroom           | Classroom           | Classroom           |
| <a href="#">International Business Management</a><br>MGMT X 460.99                            | 4.0   | Classroom           | Classroom           | Classroom           | Classroom           |
| <a href="#">International Business Policies and Strategies</a><br>MGMT X 460.95               | 4.0   | Classroom           | Classroom           | Classroom           | Classroom           |
| <a href="#">Business Ethics</a><br>MGMT 891.02  | ---   | Classroom<br>Online | Classroom<br>Online | Classroom<br>Online | Classroom<br>Online |

## Electives

16 Units | Choose 4 Courses

| COURSE NAME & NUMBER  | UNITS | Typically Offered* |           |           |           |
|---|-------|--------------------|-----------|-----------|-----------|
|   |       | FALL               | WINTER    | SPRING    | SUMMER    |
| <a href="#">Doing Business in Latin America</a><br>MGMT X 460.987           | 4.0   | Classroom          |           | Classroom | Classroom |
| <a href="#">Doing Business in the U.S.</a><br>MGMT X 460.952                | 4.0   | Classroom          |           | Hybrid    | Online    |
| <a href="#">Doing Business in China</a><br>MGMT X 460.989                   | 4.0   |                    | Classroom | Classroom | Online    |
| <a href="#">Export Documentation, Traffic, and Banking</a><br>MGMT X 460.91 | 4.0   | Classroom          |           | Classroom |           |
| <a href="#">Global Supply Chain Management</a><br>MGMT X 460.912            | 4.0   | Classroom          |           | Online    |           |
| <a href="#">Internship in International and Commerce</a><br>MGMT X 460.951  | 4.0   | Hybrid             | Hybrid    | Hybrid    | Hybrid    |
| <a href="#">Import Operations and Techniques</a><br>MGMT X 460.913          | 4.0   | Online             | Classroom | Classroom | Classroom |

*Continued on next page*

\*Courses in this program are typically offered during the quarters and format(s) outlined above. Scheduling is subject to change at any time by UCLA Extension.

Please visit our website for all current course offerings.

**Contact Us**

310-206-2714

industrysegmentprograms@uclaextension.edu

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|--|-------|--------------------|-----------|-----------|-----------|--|
|  |       | FALL               | WINTER    | SPRING    | SUMMER    |  |
| <a href="#">Law in International Business</a><br>MGMT X 460.94       | 4.0   | Online             | Classroom | Classroom | Classroom |  |
| <a href="#">Establishing a Successful Business</a><br>MGMT X 497.615 | 4.0   | Online             | Classroom | Classroom | Classroom |  |

**Please Note:**

An application form and nonrefundable fee are required to establish candidacy in this program. The application & candidacy fee establishes your candidacy in the program for a period of time covering normal progress toward completion, and may allow you to access a variety of program benefits. [Apply Now](#).

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